

H939 S. Sepulveda Blvd., Sc., 20% Lrs. Angelesi, CA 90045-3605 Office: (310) 642-0555 Toll Free; (868) 642-0555 Fax: (310) 641-9397 e-mail: scot.shler@lpl.com www.lpl.com/scot.shier

Scot A. Shier Investment Advisor Representative CA Insurance License #0840157

Tuesday, September 01, 1998

## Dear Terry:

Thank you for your enjoyable and enlightening presentation! I received very positive feedback from everyone in the room, and your Monday morning exercise was a big hit at the office yesterday.

I am sure that our staff will not only put your ideas to good use but share your business card with associates and clients they work with.

Thank you again for sharing your wit and wisdom with us.

Sincerely,

Scot A. Shier

Investment Advisor Representative

p.s. I thought you would find the enclosed seminar information interesting. CareerTrack takes a "negative" approach to company morale. I like your humor approach better!